



Bringing Advanced Technologies to the Security World

April 30, 2025

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Management Analyst
City of Hermosa Beach
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REFERENCE: Modular Vehicle Barrier 3X System – Price Quotation per PEPPM contract # 535122-118

Dear Ms. Loeza,

Thank you very much for this opportunity to be of service to the City of Hermosa Beach. Please find specifications and price information, related to the additional inventory you requested.



A. System Advantages:

1. One person to assemble, deploy and dismantle.
2. One minute to connect each unit.
3. Quick perimeter access in case of emergency.
4. System can be used as an operational gate – open and close a lane in less than 10 seconds.
5. No tools required for assembly.
6. Zero maintenance.
7. Folds for easy carrying.
8. Easy to store
9. Modular – adapts to any road width.

B. Modular Vehicle Barrier Specifications:

1. Barriers must be certified to ASTM-F2656-15.
2. Barriers must be certified to ASTM/PAS 68 & IWA standards.
3. Barrier System must be modular and adaptable to any road width.
4. Spacing between barriers must be 21”.
5. Each complete MVB3X unit must weigh less than 55 lbs.
6. Each unit dimensions: L~46.5”, W~21”, H~32”.
7. Tools shall not be required. System is to be assembled with pins.
8. Barriers must have the ability to be folded for transportation.

9. MVB3X units must have the option to pivot and transition into an operational gate.
10. MVB3X units must have the option of slide wheels.
11. MVB3X pivoting section shall be modular (meaning user can decide how many sections to open).
12. Barriers must be capable of quick deployment (less than a minute to deploy a single unit).
13. Barriers must be able to be deployed by one person.
14. Bottom edges of the barriers shall be protected by aluminum covers (for pedestrian safety).
15. Barrier System shall have the ability to be deployed from the road and up to sidewalk in one continuous line.
16. MVB3X units shall have multi-terrain capability.
17. MVB3X units shall not require any maintenance.
18. Magnetic sequential lights shall attach to MVB3X units.

C. Pricing Information

Equipment Under PEPPM

Manufacturer Sku	Description	Unit Price	Qty	Extended
MIF-MVB3X	MVB3X Modular Vehicle Barrier Unit	\$ 1,520	36	\$ 54,720
MIF-MVB3X - PS	Pivot Wheel Accessory	\$ 594	16	\$ 9,504
MIF-MVB3X-SWF	Slide Wheels - fixed	\$ 490	0	\$ -
MIF-MVB3X-SWR	Slide Wheels - rotating	\$ 490	0	\$ -
MIF-MVB3X-PB-20	Storage/Shipping Box	\$ 985	2	\$ 1,970
S & H	MVB3X Barrier Shipping & Handling	Included	1	Included
AST Service	On-Line Live Product Training	Included	1	Included
			Total	\$ 66,194

Equipment not under PEPPM but Fulfilled by PEPPM

Manufacturer Sku	Description	Unit Price	Qty	Extended
AST-CT-MVB3X-72	Trailer for up to 72 x MVB3X units plus pivots. Trailer will have 6 door on each side. Each section will be two rows of 3 sections tall	\$ 40,330	1	\$ 40,330
AST-MVB3X-B-8	Custom Banner (fits over eight MVB3X units)	\$ 1,450	1	\$ 1,450
AST-SOA-10RE	Set of 10 Sequential Rechargeable Magnetic Lights	\$ 780	2	\$ 1,560
S & H	Shipping/Trailer Freight	Included	1	Included
			Total	\$ 43,340

D. Terms & Conditions:

1. F.O.B – Destination. Shipping has been included in the above price.
2. Taxes are not included. Should any taxes are levied they will be paid for by the purchaser.
3. Delivery: 8-10 weeks ARO – depending on material availability.
4. **Pricing is “AS PER PEPPM” contract # 535122-118**
5. **PO should be sent to order@peppm.org and copied to sdisalvo@adsectec.com**
6. Payment terms – Net 30.
7. Prices are valid for 90 days.
8. Purchase of equipment is subject to Advanced Security Technologies LLC standard terms and conditions.

Please do not hesitate to contact me should you require any additional information.

Sincerely,

Sincerely,



Sal DiSalvo
Advanced Security Technologies LLC
Mobile: (201) 755-0557 | sdisalvo@adsectec.com