



Honorable Mayor and Members of the Hermosa Beach City Council

ADOPT A RESOLUTION AND AWARD A SOLE-SOURCE CONSTRUCTION CONTRACT TO AM-TEC TOTAL SECURITY, INC. FOR CIP 685 – REAL-TIME CRIME CENTER

CEQA: Determine that Capital Improvement Program (“CIP”) Project 685 – Real-time Crime Center Project is categorically exempt from the California Environmental Quality Act (“CEQA”) pursuant to CEQA Guidelines Section 153011 (Existing Facilities). The proposed work is an alteration of existing public structures or facilities involving negligible or no expansion of existing use. No exceptions to the CEQA exemption apply. (Police Chief Landon Phillips)

Recommended Action:

Staff recommends City Council:

1. Determine that Capital Improvement Program (“CIP”) Project 685 – Real-time Crime Center Project is categorically exempt from the California Environmental Quality Act (“CEQA”) pursuant to CEQA Guidelines Section 153011 (Existing Facilities);
2. Award a construction contract for CIP Project 685 – Real-time Crime Center to Am-Tec Total Security, Inc. on a sole-source basis in the amount of \$494,819.79 **(Attachment 1)**;
3. Authorize the Director of Public Works to establish a project contingency amount of \$49,481.98 and to approve contract change orders up to the amount of the approved project contingency;
4. Adopt a resolution approving the construction of Capital Improvement Program Project 685 - Real-time Crime Center Project, establishing a project payment account, and awarding a sole-source contract to Am-tec Total Security, Inc.” **(Attachment 2)**;
5. Authorize the City Manager to execute the construction contract and the City Clerk to attest, subject to approval by the City Attorney; and
6. Authorize the City Clerk to record and file a notice of completion following final completion of the project.

Executive Summary:

The City of Hermosa Beach (“City”) secured \$963,000 in federal funding to establish a Real-Time Crime Center (“RTCC”) aimed at enhancing law enforcement response and community safety. The RTCC will integrate cameras, servers, and additional technology on vehicles, to provide real-time information for public safety operations. Staff requests

City Council authorization to purchase security camera services and equipment for the RTCC.

Background:

With support from United States Representative Ted Lieu, the City secured \$963,000 in federal funding to establish the RTCC, which will enable officers’ real-time access to critical law enforcement data. Once fully operational, the RTCC will enhance the Hermosa Beach Police Department’s (“HBPD”) ability to respond swiftly and effectively to criminal activity. RTCC technology will include a unified camera system, an integrated operating platform, and other hardware to access real-time information.

When applying for this grant, key components to the RTCC included an enhanced security camera system.

Past Council Actions

Meeting Date	Description
March 11, 2025	City Council authorizes the purchase of Mobile Digital Computers (“MDCs”) for the RTCC.
June 10, 2025	City Council authorizes the purchase of Peregrine Technologies for RTCC. City Council authorizes purchase of Automated License Plate Readers for RTCC and Parking Enforcement Operations.

Discussion:

A major component of the RTCC is renovating HBPD’s antiquated camera, storage, and viewer systems. There are multiple camera systems utilized by HBPD that all run on different systems. There is a significant amount of time spent on accessing all these systems at once due to each system’s own individual security protocols. HBPD is in need of upgrading its camera system and servers and merging it under a modernized platform that can access all cameras, old and new, in the department.

This component will not only include security cameras but would incorporate four urgently needed servers capable of maintaining current and future storage needs for the RTCC. Two of these servers would be used to record footage obtained from the recently installed system plus the existing cameras located in the City’s parking structure. The other two servers would be used to record the new city-wide cameras. To create communication between these servers and cameras, radios would be installed to ensure camera connectivity.

Staff worked diligently with Am-Tec Total Security, Inc. (“Am-Tec”) to recognize strategic areas where new cameras can be installed at intersections throughout the City. These

new cameras would provide additional support for officers in their investigations, responding to calls, and help deter criminal activities.

Sole-source Selection and Staff Findings

In September 2023, the City issued a Request for Proposals for another grant to provide security camera services for the City. This process included site walk throughs, scopes of work to be completed, a bid submission and an interview with prospective vendors. The City received nine bids, and after an extensive review process and interviews, Am-Tec was rated highest among the nine bidders. Am-Tec's proposal included more cameras than the RFP required and in-house equipment to be used for the project. Am-Tec identified specific issues the HBPD could have with their current/old security camera system and provided in-depth solutions within their proposal and interview. Am-Tec had extensive experience with other public works and police departments in various other projects and were highly recommended; they were also the lowest bidder. Ultimately, Am-Tec was selected and awarded the contract. Their transition of software programs allowed for an easy transfer and seamless integration of the old system while maintaining the required one-year retention period. The vendor also completed everything in-house with their own employees, including the traffic control plan, instead of renting equipment and subcontracting services, as other vendors indicated they would have done if selected. Work for this project was completed within budget in June 2024.

HBPD wants to continue the transition process of all its other camera systems into this newly acquired system and would like to continue using Am-Tec as its vendor. Key reasons for the City awarding a sole-source contract to Am-Tec are:

1. Seamless Integration

- With the installation of the new security cameras, a new software platform called Wisenet Wave ("Wave") has been implemented. The process of incorporating the new Wave system was an easy transition and has proven to be user-friendly and easily navigable.
- Training was provided for all Department personnel who will be using the system and was available at two different sessions. One-on-one onboarding was completed to ensure full understanding of the Wave system.
- Department personnel were fully trained in using the new system implemented with the new security cameras and introducing another type of software can hinder efficiency and collaboration throughout the Department.

2. Cost Efficiency

- The Wave software system is a one-time purchase and does not need to be renewed every year. When comparing other software that vendors provided, there are recurring fees to continue using it. All camera registrations purchased can also be transferable, at no cost. The only on-

going cost that is needed is the maintenance provided by Am-Tec to clean, check, and maintain all the cameras installed by them. All cameras will have a one-year warranty when they are purchased and Am-Tec is responsible for the replacements, if needed. Maintenance is an annual cost, depending on the amount of cameras that they will be overseeing. Am-Tec is highly knowledgeable and trained in how to install, fix, and manage this camera system and going with another vendor can break any warranty associated with the camera system.

3. Existing Equipment

- Am-Tec completed the installation of the most updated camera system within HBPD and are working on implementing the other outdated camera systems into the new Wave software. Currently, there are multiple camera systems within HBPD, which makes it difficult to navigate between all of them. While conducting the RFP process, Am-Tec became familiarized with all camera systems and is aware of what is required to begin the process of implementing the Wave system on all systems. Am-Tec will be able to bring in the other cameras onto this system without needing to replace any existing camera equipment.

4. Consistency and Reliability

- Even though Am-Tec has provided services for less than two years, they have been responsive and attentive to every request and question HBPD has given them. They work closely with management to guarantee that any requests are completed at a quick rate of time and have great availability and flexibility when providing scheduling times. Management has built trust and rapport with Am-Tec and are confident in their abilities to complete projects. Am-Tec fully understands the complex camera systems the City currently has and is willing to start the process of incorporating them all into the Wave software system.

Having a contract with Am-Tec ensures that current and future security cameras will be on the same software system to better manage camera footage and files. With multiple camera systems in place, Am-Tec is driven to work with HBPD to improve its system and continue upholding operational efficiency and excellent customer service.

Staff finds that if the project was awarded to any firm other than Am-Tec, the project would not be reasonably compatible with the City's existing infrastructure proprietary to Am-Tec and that it would be cost prohibitive to replace the City's existing infrastructure to permit greater competition.

In addition, due to the federal grant requirements, prior written approval from the grant funding agency, the Office of Community-Oriented Policing Services (COPS) is required to move forward with any grant-funded contract over \$250,000 awarded on a sole-source

basis. The City submitted an approval letter and has received authorization for this purchase from the COPS office (**Attachment 3**).

If awarded, Public Works staff would provide construction management and inspection services, with oversight support from the Police Department.

Environmental Analysis:

The Project is exempt under CEQA pursuant to CEQA Guidelines Section 15301 (Existing Facilities). The proposed work is an alteration of existing public structures or facilities involving negligible or no expansion of existing use. No exceptions to the CEQA exemption apply. Staff recommends that City Council determine that the Project is exempt under CEQA accordingly.

Fiscal Impact:

CIP Project 685, Real-Time Crime Center, is included in the FY 2025-26 Adopted Budget.

Staff recommends awarding the camera system construction contract of \$494,819.79 to Am-Tec and establishing a 10% contingency of \$49,481.98 to cover and approve contract change orders for a total project cost of \$544,301.77. The \$494,819.79 camera system would be funded by available budgeted Federal grant funds. City Equipment Replacement Funds in Fund 715 would be used to fund the \$49,481.98 project contingency.

Agreement Request		
Agreement	FY 2025-26 Budget Dept. Account #	Authorized Amount
Am-Tec Total Security, Inc.	150-8685-4201	\$494,819.79
10 Percent Project Contingency	715-2101-5402	\$49,481.98
Total		\$544,301.77

Attachments:

1. Draft Resolution
2. Construction Contract with Am-Tec Total Security, Inc.
3. COPS Written Approval of Sole Source Procurement

Respectfully Submitted by: Brandon Araujo, Senior Engineer

Concur: Joanne Loeza, Management Analyst

Concur: Landon Phillips, Police Chief

Concur: Joe SanClemente, Public Works Director

Noted for Fiscal Impact: Henry Chao, Finance Manager

Concur: Brandon Walker, Administrative Services Director

Legal Review: Jason Baltimore, Interim City Attorney

Concur: Joe SanClemente, Public Works Director

Approved: Steven Napolitano, Interim City Manager