

City of Hermosa Beach

# **CROSSING GUARD SERVICES**



April 8, 2025

# Background

- The City of Hermosa Beach contracts crossing guard services to assist children and the Hermosa Beach School District
- In 2022, the City contracted with All City Management Services (ACMS)
- The current contract is due to expire at the end of this school year



# Analysis

- On February 20, 2025, the City issued a Request for Proposals for crossing guard services
- The City received three proposals
- The proposals were evaluated based on the following criteria
  - Approach and methods
  - Relevant Experience and Expertise
  - Timeframe and Cost
  - Administration



# Analysis (continued)

- Bidders were evaluated based on this criteria and ACMS ranked the highest
- Staff conducted follow up interviews with each company
- ACMS was a standout based on their proven track record in the City and surrounding area
  - ACMS provides service to Manhattan Beach, Redondo Beach, Torrance and Gardena
  - ACMS has available resource to fill any vacancies
  - ACMS uses geo-fencing to detect when a crossing guard is not in place



# Analysis (continued)

- The second highest bidder has limited experience with only one crossing guard contract in California which is not based in Southern California
- The third highest bidder did not provide any examples of experience in crossing guard services
  - This bidder security guard services

# Analysis (continued)

- ACMS proposed a bid for an annual, not-to-exceed amount of \$315,315 for FY 2025-26 which did not increase from FY 2024-25
- The proposal includes a maximum annual increase of 5 percent

# Recommendation

- Approve a Professional Services Agreement with All City Management Services, Inc., to provide crossing guard services for a three-year term
- Authorize the City Manager to extend up to two one-year terms
- Authorize the City Manager to execute and the City Clerk to attest to the proposed agreement

