



Honorable Mayor and Members of the Hermosa Beach City Council

PURCHASE OF VEHICLES FOR THE CITY FLEET

(Public Works Director Joe SanClemente)

Recommended Action:

Staff recommends City Council:

1. Authorize the purchase of one Class C Aerial (Bucket) Truck with Service Body for a total amount of \$286,826 from PB Loader Corporation via the Sourcewell Cooperative Purchasing Program (Contract No. 080521-PBL) to replace a 2003 Chevrolet 6500;
2. Authorize the purchase of one Ford Super Duty F-250 with Service Body for a not to exceed amount of \$75,000 from National Auto Fleet Group via the Sourcewell Cooperative Purchasing Program (Contract No. 091521), or other Cooperative Purchasing Program, or on equal or better terms through purchase from a dealership as vehicles become available, to replace a 2019 Ford F-250;
3. Authorize the purchase of a Toyota Sienna XLE Hybrid, for a not to exceed amount of \$57,100 from the Manhattan Beach Toyota through a Cooperative Purchasing Program, or on equal or better terms through purchase from a dealership as vehicles become available, to replace a 2014 Ford Explorer;
4. Add estimated revenue of \$45,912 in the Equipment Replacement Fund;
5. Appropriate \$51,196 to the Public Works Lighting/Landscaping/Medians Equipment Replacement Fund to cover the purchase and estimated outfitting costs of the Ford Super Duty F-250; and
6. Appropriate \$63,600 to the Police Department Equipment Replacement Fund for the purchase and estimated outfitting of the Toyota Sienna.

Executive Summary:

The Public Works Department is seeking to replace three vehicles in the City fleet. The Public Works Department requires replacement of two essential fleet vehicles, including the 2003 Chevrolet 6500 aerial bucket truck, which has exceeded its useful life and has required more costly repairs to maintain certification to allow for safe operation, and a 2019 Ford F-250 service truck that was recently declared a total loss after a crash. These vehicles support critical maintenance functions and replacements are needed to meet ongoing operational demands. The Police Department requires replacement of a Detective Bureau (DB) vehicle, a 2014 Ford Explorer, that has previously been identified

for replacement as it was approaching the end of its useful life, but was recently damaged beyond repair.

Staff recommends purchase of the bucket truck through a cooperative purchase agreement. Due to ongoing supply-chain constraints, which have limited availability of the F-250 Pick-up Truck and Toyota Sienna (DB vehicle), staff requests procurement flexibility, including authorization for a Cooperative Purchase Agreement, or a purchase on the same or better terms through a dealership, subject to availability.

Background:

The Public Works Department manages its fleet across City departments in accordance with the City's Equipment Replacement Schedule and annual condition assessments, evaluating factors such as age, mileage, maintenance history, cost-effectiveness, safety, and operational needs. The City is in need of replacement of three vehicles, including two for the Public Works Department and one for the Police Department.

Public Works Department:

The City's aerial bucket truck has been in service for more than twenty years and has reached the end of its useful life. Timely replacement of the aerial bucket truck and service truck is essential to sustaining reliable field operations. The aging aerial truck is experiencing escalating maintenance costs, to maintain the required annual certifications necessary for safe operations and it has become increasingly difficult to source parts for its 20-year-old platform. These constraints limit the City's ability to perform critical infrastructure functions, including streetlight repairs, facility maintenance, and emergency response. With only one bucket truck in the Public Works Department fleet, it is essential that this vehicle is ready and available in good and safe working condition, particularly during times of emergency or inclement weather.

The Department's 2019 Ford F-250 service truck was recently damaged in a crash and declared a total loss and is in need of urgent replacement to support ongoing operational demands.

Police Department:

The Police Department also relies on a properly equipped fleet to support daily patrol and investigative functions. A vehicle assigned to the Detective Bureau was recently damaged beyond repair in a car accident, requiring staff to repurpose a patrol unit and reducing the number of vehicles available for regular patrol coverage. The loss of the Detective Bureau (DB) vehicle has disrupted investigative operations and reduced the availability of patrol units needed for frontline response. The DB conducts specialized investigative and surveillance activities that require a dedicated, unshared vehicle. Redirecting a patrol unit for DB use diminishes patrol capacity, increases wear on remaining units, and limits operational flexibility, particularly with the Department operating at full staffing levels.

A properly equipped replacement vehicle will restore the DB's ability to conduct uninterrupted investigative work while keeping patrol vehicles available for core public safety duties. A dedicated replacement is necessary to avoid operational delays and ensure the Department's ability to conduct covert surveillance and investigative work.

Discussion:

Staff recommends purchasing a bucket truck from PB Loader Corporation via the Sourcewell Cooperative Purchasing Program (Contract No. 080521-PBL) to replace the 2003 Chevrolet 6500 (**Attachment 1**). The \$286,826 purchase price is lower than the anticipated cost of \$310,630 that was included in the FY 2025-26 budget for this vehicle.

The Ford F-250 replacement vehicle for Public Works is currently available through a Cooperative Purchase Agreement from National Auto Fleet for approximately \$75,000, which includes the necessary outfitting. While the Cooperative purchase agreements typically provide the most competitive pricing for vehicles, staff was able to find the same vehicle, and outfitting, at South Bay Ford for just \$69,000 which would provide a better value for the City, although the availability is not guaranteed (**Attachment 2**). Staff is seeking sole source approval to purchase the F-250 from a dealership, but also seeking flexibility to purchase from a Cooperative Purchase agreement, for a not to exceed price of \$75,000, should the vehicle no longer be available following Council approval. The not-to-exceed limit provides for an approximate 10-percent contingency.

The Toyota Sienna XLE Hybrid replacement vehicle for the Police Department is not currently available through Sourcewell, or the California Department of General Services, Cooperative Purchasing Programs, due to high regional demand. Staff contacted several dealerships and was able to obtain quotes from three local dealerships that had availability and determined that Manhattan Beach Toyota offered the lowest available price at \$51,550 (**Attachment 3**). Staff is seeking approval to purchase from a Cooperative Purchase agreement, or in the alternative from a dealership on the same or better terms, for a not to exceed price of \$57,100, should the vehicle no longer be available following Council approval.

Per Hermosa Beach Municipal Code Section 3.12.140(E), purchases made through cooperative purchasing agreements, maintained by state, county, or other public agencies, are exempt from the City's formal bidding procedures, allowing the City to expedite the procurement process while ensuring competitive pricing received in a formal bidding procedure completed by another public agency. And where such goods, services, and supplies can be obtained on the same or equal terms from another source, competitive bidding is not required because it would confer no advantage on the City.

Environmental Analysis:

This action is exempt from the California Environmental Quality Act (CEQA) pursuant to CEQA Guidelines Section 15061(b)(3), as the purchase of replacement vehicles will not

result in a significant environmental impact. Staff evaluated the procurement in accordance with the City's Clean Fleet Vehicle Purchasing Policy, California Air Resources Board (CARB) guidance, and South Coast Air Quality Management District (SCAQMD) Rule 1191. While electric and alternative-fuel technologies are advancing, commercially viable zero-emission aerial trucks that meet Public Works' operational requirements are not yet available, and current production timelines and charging infrastructure limit immediate deployment. Staff confirmed that available vehicle options meet applicable CARB and SCAQMD requirements for this procurement.

The City has received confirmation from CARB that it has met its current Zero-Emission Vehicle (ZEV) Milestone requirement and is in compliance; therefore, a ZEV purchase exemption is not required for these service vehicles. Staff will continue to monitor clean-technology advancements and reassess electrification opportunities during future replacement cycles as viable options become available.

Fiscal Impact:

The total projected cost for the three vehicle replacement purchases and related outfitting is \$425,426. Projected costs are estimated to cover potential price fluctuations due to supply-chain conditions and pricing and availability adjustments.

Public Works Department:

The proposed Public Works vehicle acquisitions is estimated to cost up to \$361,826. This would cover both the vehicle purchase and outfitting for the aerial bucket truck for \$286,826 and up to \$75,000 for the Ford F-250 Super Duty truck. Staff is anticipating receiving \$45,912 in insurance reimbursement proceeds from the 2019 Ford F-250 to apply towards its F-250 Super Duty replacement.

Currently, the FY 2025-26 adopted budget includes \$310,630 for the Bucket Truck replacement in the Public Works Lighting/Landscaping/Medians Equipment Replacement Fund. The \$286,826 purchase price of the bucket truck is lower than the budgeted Bucket Truck purchase by \$23,804.

Staff is requesting to apply the \$23,804 remaining budget from the Bucket Truck purchase savings and an additional \$51,196 appropriation to cover the estimated purchase and related potential price fluctuations of the Ford Super Duty F-250.

Staff intends to apply the anticipated \$45,912 insurance reimbursement from the final total-loss evaluation for the damaged 2019 service truck to cover the \$51,196 additional appropriation. Staff would add the corresponding \$45,912 as estimated revenue to the Equipment Replacement Fund for the insurance reimbursement proceeds.

Police Department:

The total cost for the proposed Police Department Toyota Sienna purchase and outfitting is estimated to cost up to \$63,600. The purchase price of the Toyota Sienna is estimated to be \$57,100 which includes a contingency, subject to pricing and availability adjustments. The necessary outfitting and accessories are estimated at approximately \$6,500.

Staff is requesting an appropriation of \$63,600 from available Equipment Replacement Fund fund balance to purchase and outfit the Police Department Toyota Sienna.

The vehicle purchase request is shown below:

Vehicle Purchase Request					
Vehicle	Current Authorized Amount	Transfer	Modified Request Amount	FY 2025-2026 Budget Dept. Account #	Total Estimated Vehicle Cost
Class C Aerial (Bucket) Truck	\$310,630	- \$23,804		715-2601-5405	\$286,826
Ford Super Duty F-250		+ \$23,804	+ \$51,196	715-2601-5405	\$75,000
Toyota Sienna XLE Hybrid			+ \$63,600	715-2101-5403	\$63,600
Total:	\$310,630		\$114,796		\$425,426

Attachments:

1. Aerial Bucket Truck Quote
2. Ford F 250 Quote
3. Toyota Sienna XLE Hybrid Quote

Respectfully Submitted by: Michael Dell'Amico, Management Analyst

Concur: Saad Malim, City Engineer

Concur: Joe SanClemente, Director of Public Works

Noted for Fiscal Impact: Henry Chao, Finance Manager

Concur: Brandon Walker, Administrative Services Director

Legal Review: Jason Baltimore, Interim City Attorney

Approved: Steve Napolitano, Interim City Manager